

PRESS RELEASE

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KAS BANK and dwpbank to introduce new pan-European securities platform

- **KAS BANK and dwpbank have established a partnership in principle to further develop the German, Netherlands and European securities services markets.**
- **dwpbank and KAS BANK will create a securities platform for the Dutch financial services sector, based on dwpbank's technology and the securities services know how of KAS BANK; dwpbank plans to open a branch in Amsterdam by mid 2012**
- **KAS BANK and dwpbank will approach the institutional client base of dwpbank to offer Wholesale Value Added Services and jointly to further develop the German market**

KAS BANK N.V. and Deutsche WertpapierService Bank AG (dwpbank) have reached agreement in principle on a partnership regarding retail and wholesale services. They have signed a Memorandum of Understanding (MoU). KAS BANK is market leader in the Netherlands in Wholesale Securities Services, dwpbank is market leader in Germany in Securities Services.

The common goal of the partnership is to develop a European securities processing platform to deliver cross border synergies and economies of scale in Transaction Banking. This will result from combining the core competences of both parties.

To date, the Dutch market is characterised by a relatively low level of outsourcing. Approximately 50 Banks and other financial institutions with ca. 5 million securities accounts could therefore profit from a bundled securities processing platform. Both parties anticipate considerable business opportunities, which could lead to advantages in costs as well as quality improvements for the participating Dutch financial institutions.

In the proposed first step, dwpbank will establish a branch in Amsterdam in close cooperation with KAS BANK. The expectation is that around 160 KAS BANK securities specialists will be moving to the new branch, to provide the necessary expertise and technical and market knowledge. During the subsequent transition period, dwpbank and KAS BANK will develop WP2, the current securities processing platform of dwpbank in Germany, as a core platform to support this business. Furthermore this pan-European platform will form the basis of servicing future Dutch and European clients.

The partnership will give KAS BANK the opportunity to optimise its growth opportunities both in the Netherlands and in Germany. Therefore KAS BANK will get market entrance in the German wholesale market through dwpbank and will offer dwpbank and its retail and

wholesale clients a range of custody and other value added services that address the associated governance issues and the ever-greater degree of European harmonisation.

The growing complexity of international securities transactions is prompting banks and other financial institutions to seek wider-reaching economies of scale and quality improvements. By establishing this new platform, KAS BANK and dwpbank give a first impulse to solve this problem for the whole - yet fragmented - European securities market. In scope is not only processing of securities, but also the fast-growing services in the field of pension savings and back office services to Premium Pension Institutions (PPIs).

Says Albert Röell, Chairman of the KAS BANK Managing Board: "The partnership with dwpbank is intended to enable both parties to achieve further growth in Europe. The specialised platform is similar in design to the current, efficient system for the central processing of payment transactions in the Netherlands and other European countries. We are delighted to have teamed up with dwpbank in providing the Dutch market with this solution and to expand our services in wholesale banking in Germany together with our new partner at the same time. This move will strengthen KAS BANK's position on the European securities markets."

Dr. Markus Walch, board member of dwpbank: „This future partnership with KAS BANK is an important milestone in the further development of dwpbank. Both parties complement each other, and together will support the consolidation of the European securities markets. Therefore the Netherlands is for us an important target market and for which KAS BANK is a perfect partner. "

Karl-Martin im Brahm, board member of dwpbank, responsible for sales: „dwpbank has proven its ability to realise economies of scales through bundling of transaction settlement services. We would like to export this successful model together with our new partner to markets outside of Germany. Therefore Amsterdam as an established financial centre with good relationships to other Benelux countries forms an ideal point of departure for our internationalisation."

The proposed partnership is expected to commence in the second quarter of 2012, subject to the usual approval of amongst others the relevant regulatory authorities and signing a binding contract.

Profile KAS BANK

KAS BANK N.V. is the independent European specialist in securities services and risk control and reporting services for around 500 professional institutions in the pensions and securities industry. The bank pursues a 'pure play' strategy. A low risk profile is integral to its services and is reflected in the quality of its balance sheet and a solvency ratio which is well above the Basel III requirements, underlining the bank's absolute neutrality and independence. KAS BANK was given an 'A-' long-term rating and an 'A-2' short-term rating by Standard & Poor's.

KAS BANK's role as a specialist in securities custody, clearing and settlement is complemented by compliance services, risk control and management information. Outsourcing their administrative functions to KAS BANK enables our clients to focus primarily on their own core activities. Tailor-made services and complete transparency are paramount: this is achieved by combining a proactive approach with advanced information technology and rigorous process control.

KAS BANK has a market share of ca. 30 percent of the Dutch institutional market and EUR 275 billion Assets under Administration. For financial institutions KAS BANK processes more than 100.000 wholesale transactions per day. Our global network of close to 100 correspondent banks ensures high-quality services worldwide.

Founded in 1806 and listed on the NYSE Euronext Amsterdam stock exchange, KAS BANK is a European institution with a strong international presence. KAS BANK has offices in

Amsterdam, London and Wiesbaden and employs around 750 staff, representing over 35 nationalities.

Profile dwpbank

Deutsche WertpapierService Bank AG (dwpbank) was established in 2003 and is the market leader in Germany for securities processing services. 390 direct clients with around 1,600 institutions from all sectors of the banking industry use dwpbank's process and system services for securities processing. dwpbank manages a total of approximately 7.5 million securities accounts with a technically managed volume of approximately 2,000 billion Euro. The institute bundles securities processes in the Cooperative Financial Services Network via the two cooperative central banks, as well as providing more than 80% of securities business services for savings banks and Landesbanken and does securities processing for more than 30 private and commercial banks of varying types and sizes. The service is supported through dwpbank's core securities processing platform, WP2, which is currently used by more than 250,000 people working in the financial sector. WP2 will be also the technical core system for the planned European platform.

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